Wes Wankelman is Anthros Inc.'s Director of Business Development, leading the company's growth and shaping client relationship strategy. As a key member of the Anthros leadership team, he provides strategic guidance in customizing products and services to meet client needs. Before coming to Anthros, Wes was Vice President and Senior Relationship Strategist for a major bank's wealth management group. In his 20 years in financial sales, he has held senior business development roles at PNC Wealth Management, SunTrust Bank, Merrill Lynch and Bank of America, where he established a record of building and leveraging client relationships to generate new revenue. Anthros clients benefit from Wes' expertise in banking and investment products, portfolio management, keen industry insight, a deep personal network and proactive approach to help them develop HR strategies that support their long-term business goals.